




# How a Wholesale Food Distributor Boosted Efficiency with Systemware's Content Management Solution

## SUMMARY

A leading wholesale food distributor and grocery portfolio, ranked in the top 200 largest privately held companies in America, has long been a proud technology innovator in their sector. An early adopter of IBM mainframe technology, they readily embraced the then state-of-the-art Content Manager OnDemand ("OnDemand") for their business-critical mainframe content. Over the years, however, they felt OnDemand failed to keep up with the company's innovative pace. Unable to meet the latest technology demands—user-friendly, browser-based UI; seamless integration with their vendor portals; support for distributed systems and cloud computing, to name a few—the company was faced with the decision to replace their aging system with a new cloud based content management solution, or Enterprise Content Management ("ECM") platform, designed to take them into the future.

## REQUIREMENTS

Their users readily provided a "wish list" of inefficiencies they hoped the new cloud based content management system could address. They wanted improved access to all content, not just individual segments of it, and the ability to easily combine documents for viewing, printing, and emailing from within the ECM system. They wanted the ability to easily extract specific content from a report and move it into standard business tools, such as Microsoft Excel, regardless of whether the report was in text or PDF format. They wanted the ability to perform searches at a global level, across all relevant content, to find the specific piece(s) of information they required without having to open and search on multiple folders independently. Basically, they wanted a technology solution that would make it faster and easier for them to do their jobs and serve their customers' needs.



To meet the challenge, the company selected Systemware, the best-in-breed ECM platform and experts in “OnDemand” content migration. With Systemware’s automation tools and proven content migration methodology, the conversion was virtually seamless and painless. Now, reports critical to daily functions are accessible with a single click, tailored to their users’ specific needs. Extraction of content for use in business applications is available in a single click or delivered automatically via email. Users immediately identified novel extractions that enabled them to perform analytical functions in minutes that previously took hours, if not days. Using Systemware’s powerful and efficient API, their advanced, user-friendly portal delivers content to customers in ways not previously possible while significantly reducing the lines of code. Expanded indexing and searching capabilities allow users to find exactly what they seek, easily combine different pieces of content together, and deliver that information to customers, vendors, or fellow employees with increased efficiency.

Deployment of Systemware’s digital content management systems has once again propelled this company to the forefront of technology innovation in the wholesale food distributor and grocery sector. Not only does this modern solution markedly enhance operational efficiency, simplify user interaction, and significantly reduce manual data handling, but it also future-proofs the company’s ECM. Systemware’s highly scalable platform can adapt to any future needs, no matter how much content, no matter where they want to manage it: on-premises, in the cloud, or both.



## About Systemware

Systemware helps the world’s largest and most highly regulated organizations simplify infrastructure, optimize cost, create workflow efficiencies, reduce risk, and meet information governance requirements. Our intelligent content services platform enables users to find and extract information wherever it is stored and transform and deliver it in the exact context needed for each business line. Systemware delivers optimized performance in public, private, hybrid, and IBM zSystems environments, as well as a fully hosted SaaS offering. There is a reason some of the world’s most successful financial institutions trust us. Let us talk about what we can do for you.

Give us a call. 866.533.1514

[www.systemware.com](http://www.systemware.com)